

At Heritage Retirement Plan Advisors, we hope that you, your families, and your employees are

healthy and hopeful during these unprecedented times. Our normal lives have been replaced with a national health emergency, and many of you are dealing with issues we have never contemplated. We changed the structure of our newsletter to bring you a brief update on some insights for retirement plan in light of the COVID-19 crisis and the recently passed CARES Act.

Please know that we are here if/when you need us. We will provide information we find that is helpful for you and for your employees. If you have a specific need, please send it to us. We will find or create something for you.

We are hoping for the best during this crisis. Be well, Brad Knowles, Ryan Barnett, and Jonathan Willis

COVID-19 INSIGHTS FOR RETIREMENT PLAN SPONSORS

As of March 2020, the COVID-19 pandemic has made its impact throughout the United States. Not only has it had a significant effect to the economy, it has changed nearly every Americans way of life. It has most definitely made its mark on your company, which may present serious financial difficulties for your employees. Given the immediate financial impact that many individuals are facing, employers and retirement plan administrators should expect to receive inquiries from plan participants regarding access to retirement savings.

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Some companies may need to take action in regard to employer contributions and even personnel in the coming days, weeks and months. The following information is aimed at preparing you for inquiries, administration and decisions you might encounter, including:

- Hardship Distributions
- Loans
- Impact of Furloughs
- Partial Plan Terminations
- Plan Investments
- Employee Compensation
- Employer Contributions
- CARES Act Legislation

Hardship Distributions

COVID-19 could form the basis for a hardship distribution depending upon the terms of the employer-sponsored retirement plan. Most plans limit hardship distributions to the IRS "safe harbor" reasons. The safe harbor definition of permissible hardship expenses includes expenses for medical care (for the employee, employee's spouse, employee's dependents or employee's primary beneficiary) to the extent the care would be deductible under Code Section 213(d). The safe harbor definition also includes expenses and losses incurred by the employee as a result of a FEMA declared disaster. You may also expect an uptick in needs for hardships under provisions for other permitted types of hardship expenses such as tuition or payments to prevent eviction from the participant's principal residence.





At the time of publication, FEMA has not yet declared COVID-19 a disaster and historically has not declared a disaster for other virus outbreaks (such as Zika, H1N1, and SARS). Given the early impact of COVID-19, however, employers should monitor FEMA's declarations for hardship distribution purposes. Note that President Trump's recently declared national emergency does not constitute a FEMA disaster and thus, doesn't qualify as a hardship under the safe harbor definition.

As of March 22, 2020, the President has approved major disaster declaration under FEMA for the states of California, New York and Washington. This means that participants whose principal residence or principal place of employment is in one of these states may request a hardship distribution for expenses and losses (including loss of income) incurred by the participant because of the COVID-19 pandemic.

Plan sponsors can consider amending their plan to open up hardship distributions to a broader array of reasons, however doing so will result in more IRS scrutiny upon investigation and would require much more administrative work on the part of the employer to determine what will and will not qualify. In addition, plan sponsors leveraging their service provider's hardship distribution administrative services will likely not have this option available.

Loans

Plans might also find an uptick in participants requesting loans from their qualified plans. This will likely result in additional administrative burden. Now is a good time to review whatever procedures the plan has in place in anticipation of same. It is also worthwhile to take another look at whether your plan document even allows for loans. If it does not and you wish to provide loans, it would require a plan amendment. That said, the CARES Act allows greater access to retirement monies, so you may wish to wait to amend your plan after reviewing the expansion of withdrawal and loan rights (more on legislation below).

Impact of Furloughs

Many employers have already begun to furlough employees rather than terminating them. Under IRS regulations, employees with plan loans who are placed on unpaid leave of absence may forego making loan payments during the leave of absence without triggering taxation of the loan as long as the following requirements are met:

- 1. The furlough period must not exceed one year.
- 2. The loan must be repaid by the end of the original term of the loan. The loan payments missed during the furlough period may be repaid by either continuing the original rate of repayment, with a balloon payment of the missed installments at the end of the term, or by ratably increasing the installments during the remainder of the repayment period. This requirement poses potential practical problems in the case of an employee who is furloughed near the end of the original term of the loan

Partial Plan Terminations

Companies in industries that will be particularly hard hit by the financial impact of COVID-19 should be mindful of the partial plan termination rules when considering layoffs. These rules require retirement plans to 100% vest all participants who are affected by a partial plan termination. The occurrence of a partial plan termination might occur as a result of one or a chain of group layoffs. The IRS has a presumptive threshold of 20% reduction in force as triggering a partial plan termination. But remember that ultimately this is a facts and circumstances determination.





Plan Investments

The financial turmoil is also causing investment performance in retirement plans to sag. While experts may advise plan fiduciaries to "stay the course," those fiduciaries should continue to monitor investment performance, ask experts questions as to prudent actions, and properly document the steps taken by the fiduciaries to monitor the situation. Fiduciaries should check their plan investment policies to determine whether any actions are required at this time, and consult with their plan financial advisors about proper actions, if any.

An attendant consideration is the timing of potential investment changes being made to a plan's investment menu. In times of extreme volatility the danger lies in potentially being out of the market during a blackout of a day or longer if assets are moved to cash, or in the participants' individual inability to move their assets on a given day. If a plan is considering making a fund change it is advisable to discuss the potential timing, length of blackout, and where assets are parked during blackout with the plan's recordkeeper and make prudent decisions as are necessary. As with all things, document the decision and the reasons therefor.

Employee Compensation

Some employers are devising creative ways to design compensation structures for employees who may be partially furloughed, or part of a new unique scheme like bonusing, or attempting to create new fringe benefits. While it is 100% commendable that these employers are finding ways to help their employees, they also have to be mindful of how these new sources or designs of compensation fit into, or are excluded from, their plan's definition of compensation. In some instances it might be a simple case of determining its included or excluded. In other cases it might require the assistance of a tax specialist to determine what category is appropriate for the new design.

Employer Contributions

As was the case in the recession in the late 2000s, many employers are having to consider either lowering or ceasing employer contributions (matching or profit sharing) altogether. In a time where every dollar may be crucial to keeping doors open. While many employees will understand the need to eliminate this benefit, there are some different elements that need be taken into account.

If a plan has a discretionary matching contribution or discretionary profit sharing or nonelective contribution the plan sponsor may elect to stop it. As a courtesy to employees, the employer may consider providing prior notice, however it's not legally required.

If a plan has a stated matching contribution, or profit sharing or nonelective contribution, the plan sponsor should first amend the plan document to eliminate the contribution. In this instance, they would be required to provide a summary of material modifications to participants, and they should also consider providing prior notice to participants as well.

In both the case of discretionary and stated employer contributions it is important to note that mid-year changes will likely result in additional nondiscrimination testing under Internal Revenue Code section 401(a)(4). This testing will determine if the group of employees who were eligible for such employer contributions is nondiscriminatory when compared to the group of employees who were not yet eligible and later became eligible, plus individuals hired after the contribution cessation date.

Plans that utilize the safe harbor design to be deemed to meet annual nondiscrimination tests have different considerations. The IRS clarified that an employer may stop making safe harbor contributions (either matching or nonelective contributions) if they amend their plan document, but only if the employer is (a) operating at an economic loss as defined in Code section 412(c)(2)(A); or (b) the safe harbor notice provided prior to the plan year included a statement that the plan sponsor may amend the plan during the plan year to reduce or eliminate the safe harbor contributions. The actual reduction cannot occur earlier than 30 days after all eligible





employees are provided notice of the reduction/elimination. And the effective date of the reduction/elimination cannot be earlier than the date the plan was amended.

CARES Act Legislation

The Coronavirus, Aid, Relief, and Economic Security (CARES) Act (the "Act") was signed into law on March 27, 2020. The Act is intended to loosen access to retirement plan funds for individuals impacted by the COVID-19 pandemic. The following are elements of the Act:

- Waiver of 10% penalty on early withdrawals for amounts up to \$100,000 from a retirement plan or IRA
 - o For an individual who:
 - Is diagnosed with COVID-19;
 - Whose spouse or dependent is diagnosed with COVID-19;
 - Who experiences adverse financial consequences due to furlough, quarantine, layoff, reduction in hours, inability to work due to lack of child care due to COVID-19, or closing of business/reduction of hours by individual due to COVID-19; or
 - Factors determined by the Secretary of the Treasury
 - o Individuals are allowed to pay the tax on distributions ratably over the individual's 2020, 2021, and 2022 taxable years; and
 - o Individuals are allowed to repay the distribution in one or more payments back to the plan, tax-free, over the next three years (not limited by plan limits)
- Plan loan are impacted as follows
 - For a period of 180 days after date of enactment, the amount available is doubled to the lesser
 of:
 - \$100,000; or
 - 100% of their vested account balance.
 - o Individuals with outstanding loans with a repayment due from the date of enactment of CARES through December 31, 2020 may delay loan repayments for up to one year.
- Required Minimum Distributions (RMD) due in 2020
 - Any RMD required to be made in calendar year 2020 is waived.
 - The waiver also includes 2019 RMDs due by April 1, 2020 for those who have not yet received their first distribution if they turned 70 ½ in 2019.

Plans can start utilizing the new provisions immediately, but please note your plan is not required to allow these types of distributions. If you do decide to make these distributions available the plan will need to be amended by the last day of the first plan year beginning on or after January 1, 2022, or later if prescribed by the Secretary of the Treasury.

As guidance is quickly evolving, we will keep you informed of any and all pertinent information.

If you have questions on these directives and/or other employee benefit implications, please contact us at Heritage Retirement Plan Advisors.

Source: https://www.congress.gov/116/bills/hr748/BILLS-116hr748enr.pdf







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IMPORTANT DISCLOSURE INFORMATION

Past performance may not be indicative of future results. Different types of investments involve varying degrees of risk. Therefore, it should not be assumed that future performance of any specific investment or investment strategy (including the investments and/or investment strategies recommended and/or undertaken by Argent Retirement Plan Advisors, LLC ["Argent Retirement"]), or any non-investment related services, will be profitable, equal any historical performance level(s), be suitable for your portfolio or individual situation, or prove successful. Argent Retirement is neither a law firm, nor a certified public accounting firm, and no portion of its services should be construed as legal or accounting advice. Moreover, you should not assume that any discussion or information contained in this document serves as the receipt of, or as a substitute for, personalized investment advice from Argent Retirement. Please remember that it remains your responsibility to advise Argent Retirement, in writing, if there are any changes in your personal/financial situation or investment objectives for the purpose of reviewing/evaluating/revising our previous recommendations and/or services, or if you would like to impose, add, or to modify any reasonable restrictions to our investment advisory services. A copy of our current written disclosure Brochure discussing our advisory services and fees is available upon request. The scope of the services to be provided depends upon the needs of the client and the terms of the engagement. Please Note: The achievement of the CEFEX, or any other designation or certification, should not be construed by a client or prospective client as a guarantee that he/she will experience a certain level of results or satisfaction if Argent Retirement Plan Advisors, LLC is engaged, or continues to be engaged, to provide investment advisory services.